

































## THE UTILITY EXPO 2021 PRODUCT CATEGORIES

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
<b>Associations &amp; Organizations</b>	<ul style="list-style-type: none"> <li>• Associations</li> <li>• Expositions</li> <li>• Government Agencies</li> <li>• Publications</li> </ul>
<b>Business Solutions</b>	<ul style="list-style-type: none"> <li>• Advertising &amp; Promotional</li> <li>• Appraisers</li> <li>• Auctioneers</li> <li>• Certification Agencies</li> <li>• Construction Management Services</li> <li>• Education &amp; Training</li> <li>• Equipment Inspection Services</li> <li>• Equipment Leasing &amp; Rental</li> <li>• Equipment Maintenance Services</li> <li>• Equipment Scheduling &amp; Dispatch</li> <li>• Financial &amp; Portfolio Management</li> <li>• Fleet Management Systems</li> <li>• Inventory &amp; Equipment Management</li> <li>• Project Management &amp; Control</li> <li>• Recruiting</li> <li>• Rental Management Systems</li> <li>• Software, Cost Management/Estimating/Bidding</li> <li>• Testing &amp; Analysis</li> <li>• Transportation Services</li> </ul>
<b>Earthmoving Equipment &amp; Material Handling</b>	<ul style="list-style-type: none"> <li>• Attachments                             <ul style="list-style-type: none"> <li>○ Auger</li> <li>○ Backhoe</li> <li>○ Blade</li> <li>○ Breakers</li> <li>○ Buckets</li> <li>○ Fork</li> <li>○ Grapple</li> <li>○ Quick Couplers</li> <li>○ Tamper</li> </ul> </li> <li>• Backhoe</li> <li>• Ditchers</li> <li>• Dredges</li> <li>• Excavators</li> <li>• Graders (Fine, Motor, Pull-Type)</li> <li>• Haulers</li> <li>• Loaders</li> <li>• Rough Terrain Forklift</li> </ul>




MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
	<ul style="list-style-type: none"> <li>• Scrapers</li> <li>• Skid Steer/CTL</li> <li>• Tires &amp; Rims</li> <li>• Tool Carriers</li> <li>• Tracks</li> <li>• Tractors</li> <li>• Trenchers</li> <li>• Wheel Dozers</li> </ul>
<b>Engines, Components &amp; Electronics</b>	<ul style="list-style-type: none"> <li>• Access Hardware</li> <li>• Cabs/Cab Enclosures</li> <li>• Electronics, Controls, Instrumentation                             <ul style="list-style-type: none"> <li>○ Computer Controls</li> <li>○ Electric Connectors</li> <li>○ Electrical Wiring Harness</li> <li>○ Gauges</li> <li>○ Meters</li> <li>○ Optical Instruments &amp; Systems</li> <li>○ Sensors</li> <li>○ Transformers</li> </ul> </li> <li>• Engines &amp; Powertrains                             <ul style="list-style-type: none"> <li>○ Alternators &amp; Starters</li> <li>○ Axles</li> <li>○ Batteries, Battery Chargers, Services</li> <li>○ Brakes, Brake Lever Assemblies, Linings</li> <li>○ Catalysts</li> <li>○ Clutches &amp; Clutch Facings</li> <li>○ Coolants</li> <li>○ Drivetrains &amp; Accessories</li> <li>○ Engines</li> <li>○ Exhaust Systems</li> <li>○ Gear Sets &amp; Boxes</li> <li>○ Heat Exchangers</li> <li>○ Oil Coolers</li> <li>○ Pump Drives</li> <li>○ Radiators &amp; Accessories</li> <li>○ Steering Systems</li> <li>○ Suspension Systems</li> <li>○ Torque Converters</li> <li>○ Oil</li> </ul> </li> <li>• Hydraulic Systems</li> <li>• Lubricants and Lubrication Systems</li> <li>• Roll Over Protection System (ROPS)</li> <li>• Seating Assemblies &amp; Suspensions</li> </ul>

MAJOR PRODUCT CATEGORY	SUB-CATEGORIES
<b>Hauling Equipment</b>	<ul style="list-style-type: none"> <li>• Tankers, Gas/Oil/Water</li> <li>• Trailer Dollies (Landing Gear)</li> <li>• Trailer Flooring</li> <li>• Trailers                             <ul style="list-style-type: none"> <li>○ Bottom Dump</li> <li>○ End Dump</li> <li>○ Flatbed &amp; Platform</li> <li>○ Live Bottom</li> <li>○ Low Bed</li> <li>○ Side Dump</li> <li>○ Utility</li> </ul> </li> <li>• Truck Loading Devices</li> </ul>
<b>Infrastructure Support</b>	<ul style="list-style-type: none"> <li>• Animal Mitigation</li> <li>• Mowers/Trimmers</li> <li>• Rakes</li> <li>• Saws</li> <li>• Snow Blowers</li> <li>• Sweepers &amp; Brooms</li> <li>• <b>Water Blasting Equipment</b> </li> </ul>
<b>Jobsite Applications &amp; Solutions</b>	<ul style="list-style-type: none"> <li>• 3D Printing/Additive Manufacturing</li> <li>• Augmented Reality</li> <li>• Autonomous/Unmanned Vehicles &amp; Systems</li> <li>• BIM</li> <li>• Communications (Radios/Walkie- Talkies/Satellite)</li> <li>• Crawler Carrier/Tracked Carrier</li> <li>• Drones/UAV</li> <li>• Dust Suppression</li> <li>• Ground Protection Matting</li> <li>• Hydraulic Tools</li> <li>• Imaging Products</li> <li>• Inspection Documentation</li> <li>• <b>Jacks &amp; Jacking Equipment</b> </li> <li>• Jobsite Cameras</li> <li>• <b>Hand Tools</b> </li> <li>• Lineman Tools/Equipment</li> <li>• Operator and Equipment Tracking</li> <li>• Portable Power                             <ul style="list-style-type: none"> <li>• Compressors</li> <li>• Generators</li> <li>• <b>Heaters</b> </li> <li>• Light Towers</li> </ul> </li> <li>• <b>Mobile Fluid Handling Systems</b> </li> <li>• Modular Structures</li> <li>• <b>Pneumatic Tools</b> </li> <li>• Portable Restrooms</li> <li>• <b>Welding Equipment</b> </li> </ul>

	<ul style="list-style-type: none"> <li>• Protective Equipment/Accessories</li> <li>• Pumps</li> <li>• Robotic</li> <li>• Surveying Equipment</li> <li>• Telematics &amp; GPS</li> <li>• Wearables</li> <li>• Weather Monitoring</li> <li>• Virtual Reality</li> <li>• Temporary Structures</li> <li>• Utility Task Vehicle (UTV)</li> </ul>
<p><b>Vegetation Management &amp; Land Clearing</b></p>	<ul style="list-style-type: none"> <li>• <b>Chemical/Herbicide Solutions</b> <small>NEW</small></li> <li>• Chippers</li> <li>• Delimbers (Crawler, Wheel, Trailer)</li> <li>• Horizontal/Tub Grinders</li> <li>• Feller Bunches, Hydraulic Crawler</li> <li>• Forwarders</li> <li>• Harvester/Processors (Crawler, Wheel, Trailer)</li> <li>• Log Splitters</li> <li>• Log Loaders (Crawler, Wheel, Trailer)</li> <li>• Mowers &amp; Mulchers</li> <li>• Saws</li> <li>• Shredders, Brush/Compost/Refuse/Soil</li> <li>• Sprayers</li> <li>• Stump Cutters</li> <li>• Stump Grinders</li> </ul>
<p><b>Lifting (Aerial &amp; Cranes)</b></p>	<ul style="list-style-type: none"> <li>• Aerial Devices</li> <li>• Attachments             <ul style="list-style-type: none"> <li>○ Grapples</li> <li>○ Hook</li> <li>○ Magnet</li> </ul> </li> <li>• Mobile Elevating Work Platforms (MEWP)             <ul style="list-style-type: none"> <li>○ Crawler Mounted</li> <li>○ Hydraulic Boom</li> <li>○ Scissor lift</li> <li>○ Truck Mounted</li> </ul> </li> <li>• Boom Extensions</li> <li>• Cranes             <ul style="list-style-type: none"> <li>○ All Terrain</li> <li>○ Gantry</li> <li>○ Hydraulic Boom</li> <li>○ Lattice Boom, Crawler Mounted</li> <li>○ Lattice Boom, Wheel Mounted</li> <li>○ Rough Terrain</li> <li>○ Tower</li> </ul> </li> <li>• Forklifts</li> <li>• Hoists</li> <li>• Hydraulic Lifting Systems</li> </ul>

	<ul style="list-style-type: none"> <li>• Mast Climbing Work Platforms</li> <li>• Material Handlers</li> <li>• Forklift             <ul style="list-style-type: none"> <li>○ Telescopic</li> <li>○ Personal Work Platform</li> </ul> </li> <li>• Scaffolds</li> <li>• Winches</li> <li>• Wire Rope</li> </ul>
<p><b>Safety &amp; Traffic</b></p>	<ul style="list-style-type: none"> <li>• Alarms, Anti-Theft, Security Systems</li> <li>• Netting</li> <li>• Concrete Barriers</li> <li>• Fencing</li> <li>• First Aid</li> <li>• Personal Protective Equipment (PPE)</li> <li>• Proximity Alarms</li> <li>• Barricades, Cones, Drums</li> <li>• Fall Protection</li> <li>• Fire Protection</li> <li>• Flags, Lights, Markers, Signs</li> <li>• Camera Systems</li> <li>• Training Aids</li> <li>• Work Gear/Apparel</li> </ul>
<p><b>Transmission &amp; Distribution System Components</b></p>	<ul style="list-style-type: none"> <li>• Anchors </li> <li>• Arms &amp; Braces </li> <li>• Arresters </li> <li>• Batteries &amp; Charges </li> <li>• Brackets </li> <li>• Bushings </li> <li>• Clamps &amp; Clips </li> <li>• Connectors and Terminals </li> <li>• Controls </li> <li>• Cutouts </li> <li>• Enclosures </li> <li>• Fasteners </li> <li>• Gauges </li> <li>• Grounding &amp; Bonding </li> <li>• Hardware </li> <li>• Housings </li> <li>• Inhibitors, Contact Aids, Sealants &amp; Paint </li> <li>• Insulators </li> <li>• Lubricants </li> <li>• Meters </li> <li>• Operations Monitoring &amp; Maintenance </li> <li>• Panels </li> <li>• Rope </li> <li>• Sensors </li> <li>• Switches, Relays, Fuses </li> </ul>

	<ul style="list-style-type: none"> <li>• <b>Transformers</b> <small>NEW</small></li> <li>• <b>Utility Poles &amp; Restoration</b> <small>NEW</small></li> <li>• <b>Wire &amp; Cable</b> <small>NEW</small></li> <li>• <b>Wiring Harnesses</b> <small>NEW</small></li> </ul>
<p><b>Trucking</b></p>	<ul style="list-style-type: none"> <li>• Bedliners</li> <li>• Bodies             <ul style="list-style-type: none"> <li>○ Bottom Dump</li> <li>○ Bulk Material</li> <li>○ End Dump</li> <li>○ Service</li> <li>○ Side Dump</li> <li>○ Tank</li> <li>○ Tilt Bed</li> </ul> </li> <li>• Fenders</li> <li>• Mud Flaps</li> <li>• Roll-Off Systems</li> <li>• Tailgates</li> <li>• Toolboxes</li> <li>• Truck Mounted Accessories</li> <li>• Dump Truck</li> <li>• Heavy-Duty Vehicles (Over 26,000 GVM)</li> <li>• Light/Medium Vehicles (to 26,000 GVM)</li> <li>• Lube Trucks/Trailers</li> <li>• Vacuum Truck</li> </ul>
<p><b>Underground Construction</b></p>	<ul style="list-style-type: none"> <li>• Arch Spreaders</li> <li>• Boring Machines</li> <li>• Cable, Line, Pipe Laying Equipment</li> <li>• Cable Handler/Puller/Tensioner</li> <li>• Digger Derricks</li> <li>• Ditchers &amp; Trenchers</li> <li>• Drill Bits</li> <li>• Drill Dowels</li> <li>• Drill Rigs</li> <li>• Drill Rods</li> <li>• Drills             <ul style="list-style-type: none"> <li>○ Blasthole</li> <li>○ Core</li> <li>○ Directional</li> <li>○ Earth</li> <li>○ Rock (Hand-Held, Hydraulic &amp; Pneumatic)</li> <li>○ Water well</li> </ul> </li> <li>• Inspection Systems</li> <li>• Manhole Boxes/Shields</li> <li>• Manhole Risers/Collars</li> <li>• Marking Equipment &amp; Supplies</li> <li>• Pile Drivers</li> <li>• Pipe</li> </ul>

	<ul style="list-style-type: none"><li>○ Bursting</li><li>○ <b>Cured in Place Pipe (CIPP)</b> </li><li>○ Cleaning Tools &amp; Equipment</li><li>○ Cutters</li><li>○ Fittings, Valves &amp; Components</li><li>○ Joining</li><li>○ Plug &amp; Test Equipment</li><li>○ Rehab/Lining</li><li>• Reclaimers &amp; Recyclers</li><li>• Rescue &amp; Confined Space Systems</li><li>• Road/Crossing Plates</li><li>• <b>Sewer Cleaners, Combination</b> </li><li>• <b>Sewer Cleaners, Jetters</b> </li><li>• Trench Boxes &amp; Shoring</li><li>• Trenchless</li><li>• Utility Location &amp; Mapping</li><li>• Vacuum Excavators</li><li>• Wastewater Treatment &amp; Transport</li></ul>
--	--